

# Home Health Catalog 2022 FALL/WINTER



STORE.DECISIONHEALTH.COM | TOLL-FREE 1-855-CALL-DH1

# Step into the future with DecisionHealth

The home health industry is facing constant change and new regulatory requirements, including annual **code changes**, updates to **PDGM**, the ongoing **Review Choice Demo**, and upcoming **HHVBP** and **OASIS-E**.

Even agencies with a culture of compliance, robust operational processes, strong documentation practices, compliant coding routines, and a solid emergency preparedness plan have struggled over the past year.

The good news is that you're not alone, **DecisionHealth** is here for you! We have a variety of services, resources, and training that can help you with all of the difficult aspects of running a compliant and successful agency. From improving your coding and OASIS accuracy, to shoring up documentation, to keeping up on ever-changing industry rules and regulations, we're here to support you in your work.

**At DecisionHealth, our goal is to deliver trusted training, resources, and information to ensure your home health agency is primed for success, including how to:**

- ✓ **Ensure your staff is up to date on key competency areas with our coding, OASIS, and compliance credentials**
- ✓ **Leverage new marketing and sales opportunities**
- ✓ **Keep abreast of the latest changes related to the public health emergency**
- ✓ **Get the guidance you need to speed up your revenue cycle without compromising quality care or specificity in documentation**
- ✓ **Improve documentation workflow and productivity with coding and OASIS tools**
- ✓ **Hire qualified clinicians and retain them**
- ✓ **Embrace new technology solutions to improve care delivery**

Home health professionals around the country faced a tough couple years, but have leaned on each other, and are emerging battle hardened but eager to move forward. DecisionHealth is proud to be stepping forward with you.

Have questions? Contact our customer service department for any additional information – 1-855-CALL-DH1.

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## Order now and **SAVE!**

Take **15% off** any home health book in this catalog with code **FALL2022**

Bundles, newsletters, assessment tools, and both virtual and in-person events are excluded from the 15% off discount.

# Master the largest code change since ICD-10 implementation!

## Empower your coders to succeed!

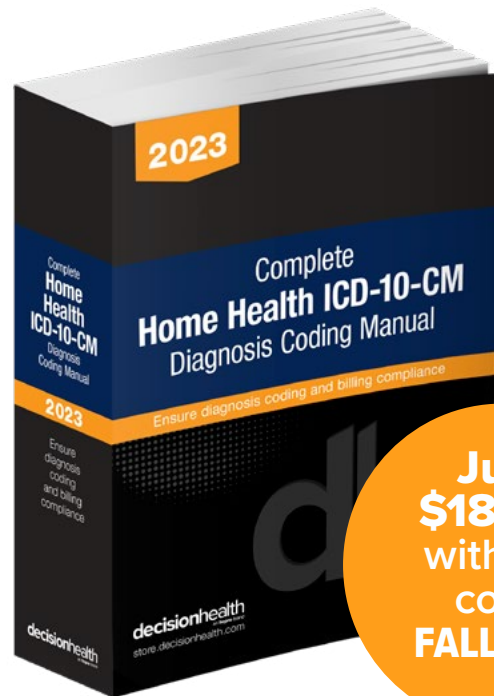
Coders armed with DecisionHealth's **Complete Home Health ICD-10-CM Diagnosis Coding Manual, 2023** have more than just the code set. They have a tool that will ensure accurate coding and compliance, while also supporting ongoing PDGM training needs.

Prepare for thousands of FY2023 code and guideline changes, including new mental health codes, COVID-19 guidance and more updates to PDGM that you will quickly need to understand in order to assign the correct codes and capture accurate reimbursement. Come October 1, if you're using an old Coding Manual, you are putting your claims at risk, and even worse, you could be committing a HIPAA violation.

## DecisionHealth's 2023 ICD-10 Manual is like no other.

### Complete Home Health ICD-10-CM Diagnosis Coding Manual, 2023

DHPABHHICD23 | \$219



Just  
**\$186.15**  
with the  
code  
**FALL2022**

- ✓ **NEW!** FY2023 code updates that will impact home health coding
- ✓ **NEW!** COVID-19 codes and guidance
- ✓ **Updated!** PDGM payment icons found in the Tabular so you can quickly and easily identify key coding and reimbursement conventions tied to a specific code
- ✓ **Updated!** More than 100 home health coding scenarios, including ones featuring multiple comorbidities that will help illustrate correct code choice in PDGM for your most complicated claims. Also included are new COVID-19 scenarios, including how to code both suspected and confirmed cases and immunization status
- ✓ **Updated!** More than 1,000 tips that include the latest Coding Clinic updates to guide you, raise red flags and help you code correctly to stay in compliance and gain accurate reimbursement
- ✓ **Updated!** Alerts on codes that are being denied with information on how to properly assign them to avoid having the claim denied
- ✓ **Updated!** ICD-10 guidelines embedded in the Tabular at the code level so that you can quickly access the rules you'll need to code accurately
- ✓ **Updated!** Illustrations and definitions throughout to help you identify diseases and conditions to enhance coding and critical-thinking skills



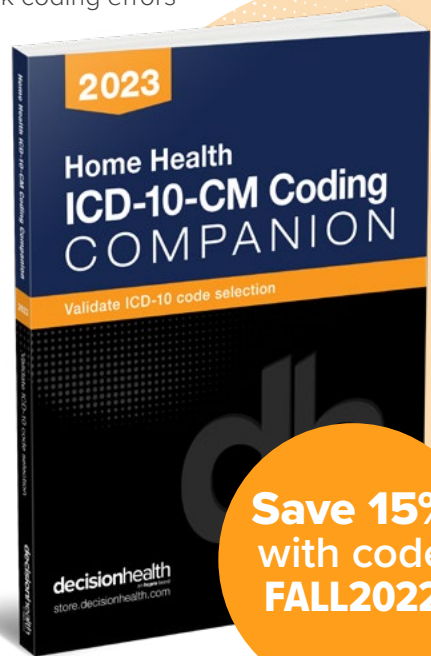
# The coding decisions you make for your home health agency are **CRITICAL**. Make sure you have these top selling resources!

Whether at your desk or on-the-go, using these resources in conjunction with your coding manual is the best way to streamline your coding process, enhance your coders' knowledge, and ensure proper payment for the services your agency provides. Don't risk coding errors and lost reimbursement for your agency!

## Home Health ICD-10-CM Coding Companion, 2023

DHPABI10CO23 | \$199

DecisionHealth's **Home Health ICD-10-CM Coding Companion** is the perfect educational resource to use in conjunction with your 2023 **Complete Home Health ICD-10-CM Diagnosis Coding Manual**. It's your guide to accurate coding and compliance with expert guidance and comprehensive decision trees to help you navigate the ICD-10 code set.

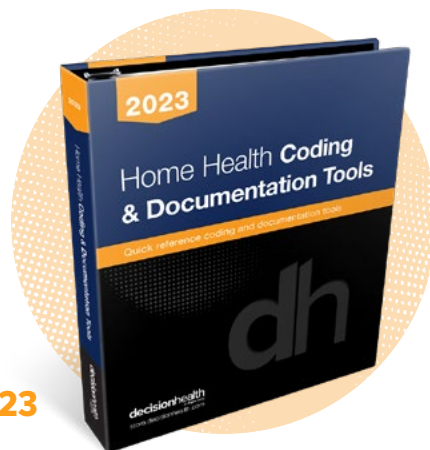


Save 15%  
with code  
**FALL2022**

## Home Health Coding & Documentation Tools, 2023

DHPABI10TL23 | \$139

Deciphering documentation to find the correct codes is complicated and home health coders and clinicians need all the additional help they can get. The **Home Health Coding & Documentation Tools** binder provides a variety of easy-to-use tools in the form of decision trees, charts and diagrams, that allow for quick and easy reference when coding and/or completing the OASIS. These tools will guide you to the right code choice based on your patient assessment and documentation.

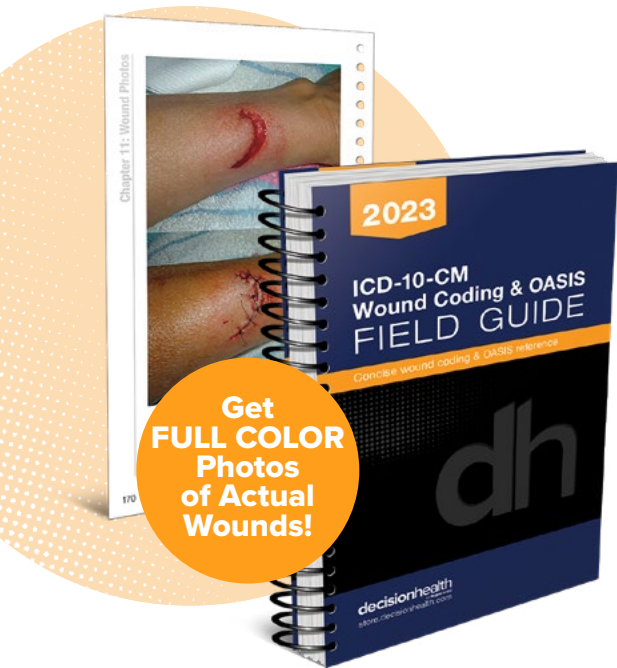


## ICD-10-CM & OASIS Field Guide, 2023

DHPABI10FD23 | \$89

Get two important references for clinicians on the go — a quick ICD-10 code look-up and a guide to answering the OASIS functional case-mix questions and other key items to make your job easier. Updated with **FY2023 code changes and latest CMS OASIS-E guidance** updates so that you code and document accurately.

# Real-life coding instruction and practice at your fingertips



## ICD-10-CM Wound Coding & OASIS Field Guide, 2023

DHPABI10WD23 | \$199

Eliminate wound coding and documentation confusion and your risk for ADRs and denials with this on-the-go reference. Conveniently separated into chapters devoted to each type of wound commonly seen in home health, you won't find a more detailed, real-life instructional wound book on the market! Updated with **FY2023 code changes** and latest CMS **OASIS-E** guidance updates so that you have the most recent information to ensure accurate assessments.

## Home Health ICD-10-CM Coding Answers, 2023

DHPABI10AN23 | \$189

*INCLUDES ONE COPY OF EACH BOOK SHOWN RIGHT*

To learn how to accurately code in ICD-10, you must practice coding. DecisionHealth's **Home Health ICD-10-CM Coding Answers** is the perfect resource to help you practice coding the most common and most complicated home health scenarios so you can then apply your knowledge to real-life coding cases. Practice your coding or teach others about coding by working through 200 ICD-10 coding scenarios that cover home health's most complicated situations, including surgical and trauma wounds as well as complicated wounds, sepsis, multiple diabetic manifestations, lower extremity ulcers, proper assignment of 7th character, injuries, fractures, late effects, and much more!



**BONUS:** You'll get a pocket guide of plain-English descriptions for ICD-10 coding terms common to home health

# Bundle your resources and save!

Our bundles are designed to get you the full suite of must-have resources – for special discounted bundle rates!

## OUR BEST SELLER!

### The Complete Home Health ICD-10-CM Coding Bundle

DHPAPIXAMC23 | \$457

The 2023 editions of **Complete Home Health ICD-10-CM Diagnosis Coding Manual**, **Home Health ICD-10-CM Coding Answers** and **Home Health ICD-10-CM Coding Companion** are the perfect tools to use to assign the correct codes and capture accurate reimbursement. When purchased separately, you pay \$607, but when you order these two products together, you pay only \$457, a \$150 savings!



Make sure your coders have the perfect set of resources to guide them towards accurate ICD-10 code selection!

Learn more about each on pages 3–6



### Home Health ICD-10 Companion and Answers, 2023

DHPAPIXCMA23 | \$288

The 2023 editions of **Home Health ICD-10-CM Coding Answers** and **Home Health ICD-10-CM Coding Companion** are the perfect tools to use along with your **Complete Home Health ICD-10-CM Diagnosis Coding Manual**. When purchased separately, you pay \$388, but when you order these two products together, you pay only \$288, a \$100 savings!



### Home Health ICD-10-CM Diagnosis Coding Manual and Companion, 2023

DHPAPIXCOM23 | \$319

The **Home Health ICD-10-CM Coding Companion** is the perfect tool to use along with the **Complete Home Health ICD-10-CM Diagnosis Coding Manual**. When purchased separately, you pay \$418, but when you order these two products together, you pay only \$319, a savings of nearly \$100!



### Home Health ICD-10 Manual and Answers, 2023

DHPAPIXMAN23 | \$309

The **Home Health ICD-10-CM Coding Answers** is the perfect training tool to use along with the **Complete Home Health ICD-10-CM Diagnosis Coding Manual**. When purchased separately, you pay \$408, but when you order these two products together, you pay only \$309, a savings of nearly \$100!

## Achieve OASIS-E Accuracy!

Learn how to accurately collect key OASIS-E assessment data and achieve proper care planning and outcomes improvement.



### OASIS-E Trainer, First Edition

DHPABOATRIN | \$169

AVAIL. DEC.

DecisionHealth's **OASIS-E Trainer** provides the assessment and care planning strategies you'll need to achieve OASIS-E accuracy and quality outcomes.

**Get tips, strategies and best practices on the new OASIS-E items** (A1005-A1250, A2121-A2124, B0200-B1300, J0510-J0530, K0520, N0415, O0110), including assessment strategies, definitions necessary for correct answers, training scenarios, key points from the OASIS guidance manual, and strategies for creating an effective care plan.

Just  
**\$143.65**  
with the  
code  
**FALL2022**

### Home Health Guide to OASIS: A Reference for Field Staff, 2023

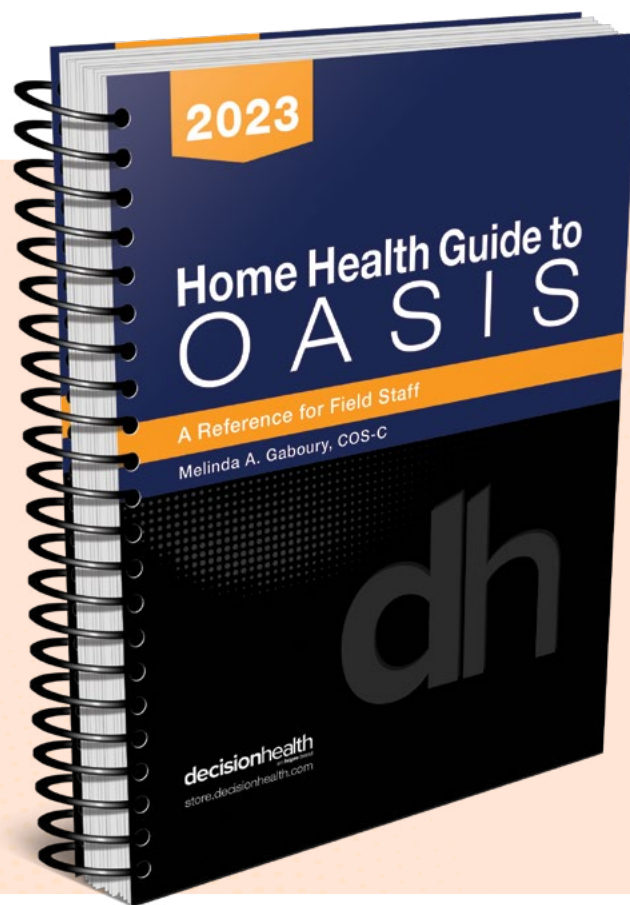
HHPGD23 | \$85

2022 ED. AVAIL. NOW | 2023 SHIPS DEC.

**Home Health Guide to OASIS: A Reference for Field Staff, 2023**, provides guidance on completing the OASIS assessment, including the new and revised OASIS-E items, effective January 1, 2023.

**Get up to speed on the latest changes to the OASIS assessment**, while also reinforcing core competencies so you can accurately and efficiently complete every assessment.

Written by OASIS expert Melinda Gaboury, COS-C, this one-of-a-kind resource will ensure you accurately and efficiently complete every OASIS assessment.





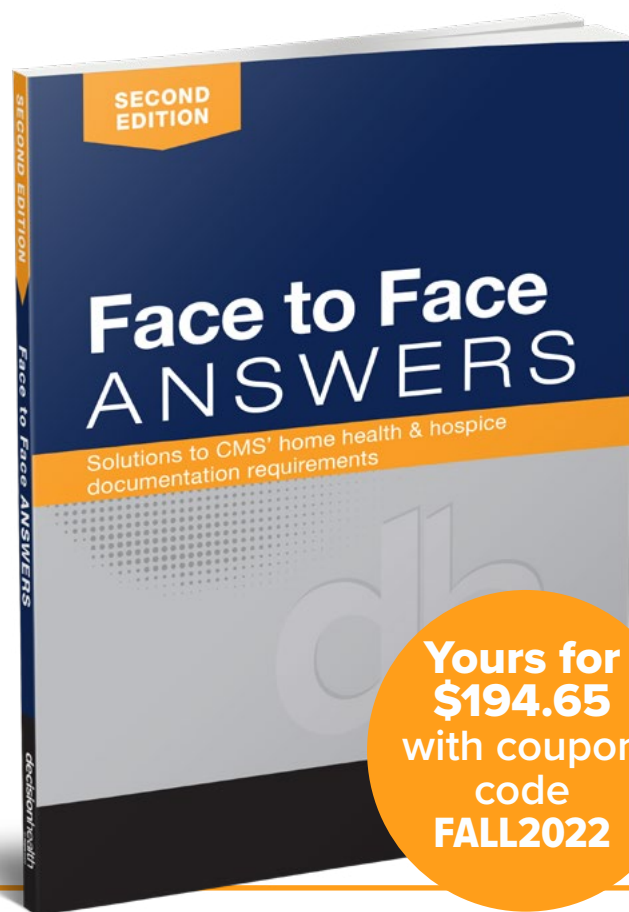
# Cut through the confusion surrounding face-to-face requirements

## Face to Face Answers, Second Edition

DHPABF2FAN23 | \$229

1ST ED. AVAIL. NOW | 2ND ED. SHIPS JAN.

**Face to Face Answers, Second Edition**, is the complete guide to mastering home health and hospice face-to-face (F2F) requirements. It provides a history of how face to face encounters have evolved as a regulatory mainstay for home health and hospice with clarity around the rules as currently written. It also serves as a reference for agency teams regarding **how the rules and interpretive guidance should be applied on a day-to-day basis to ensure compliance** and retention of reimbursement for services.



Yours for  
**\$194.65**  
with coupon  
code  
**FALL2022**

Get ahead of audits and prevent denials with Face to Face Answers, which provides the following key information to help you master F2F requirements:

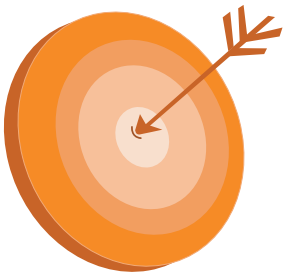
- ✓ **Current state of home health and hospice face-to-face encounter requirements to ensure your following the most current rules**
- ✓ **Best practices for acquiring the encounter record and determining the patient's eligibility for services, including a list of acceptable forms of encounter documentation**
- ✓ **Details on the relationship between the face to face and the initial plan of care**
- ✓ **A rundown of the billing requirements related to face-to-face encounters, including the use of telehealth for face-to-face encounters**
- ✓ **Home health and hospice pre-claim face to face review scenarios – so you can prepare now to pass pre-claim audits**
- ✓ **Steps to take when responding to ADRs, what to do if claims get denied, and how to navigate the appeals process**
- ✓ **Home health and hospice pre-claim audit checklists**
- ✓ **A chapter devoted to hospice face-to-face requirements, including details on hospice liability for untimely encounters, the relationship between the face-to-face encounter and certification of terminal illness, use of functional measures in hospice face to face encounters, billing face to face visits, and more!**



# Home Health codingcenter

*Code faster. Code compliantly.*

The perfect lookup and decision-support resource for **maximizing** coding and OASIS review **productivity**, and accuracy under **PDGM**.



## Ensure Accuracy

Home health-specific tips guide proper code and item response choices.



## Minimize Denial Risk

Official guidance updated in real time to improve compliance.



## Increase Productivity

Streamlined search to find codes & items faster, complete 50% more charts.

Visit [getstartedHHCC.com](https://www.getstartedHHCC.com) or contact us at **855-225-5341 ext: 2715** to subscribe today!

# Let's take a look inside Home Health Coding Center...



Or explore on your own by signing up for a 14-day free trial at  
[getstartedHHCC.com](https://getstartedHHCC.com)

**1. Streamlined Search**

- Search the Tabular, Alphabetic Index or key tables in under a second
- Look up by code, item, term(s) or acronyms
- Jump from Index to Tabular or code to code in one click
- Set up custom shortcuts to hard-to-find diagnoses

**2. 1,000+ Coding & Documentation Tips**

- Spot red flags
- See expert interpretation of official guidance
- View OASIS & billing impacts
- Identify documentation risk point

**3. Additional Exclusive Decision Support**

- 200 coding scenarios to improve sequencing skills
- 325 in-depth instructions for accurate code assignment
- 5,000 plain-English definitions to help identify conditions

**4. OASIS guidance all in one place**

- View CMS conventions & definitions, Chapter 3 guidance, and Q&As all on a single page
- Find exclusive tips, plain-English Q&A summaries, illustrations, scenarios and tools
- Spot possible OASIS response/ICD-10 code contradictions

Visit [getstartedHHCC.com](https://www.getstartedHHCC.com) or contact us at 855-225-5341 ext: 2715 for your free demo.



# ✓ Choose an access point:

Upgrade anytime. Discounts begin at 2 or more users.

Unsure which price point is right for your agency?  
Sign-up for a one-on-one demo at [getstartedHHCC.com](http://getstartedHHCC.com)

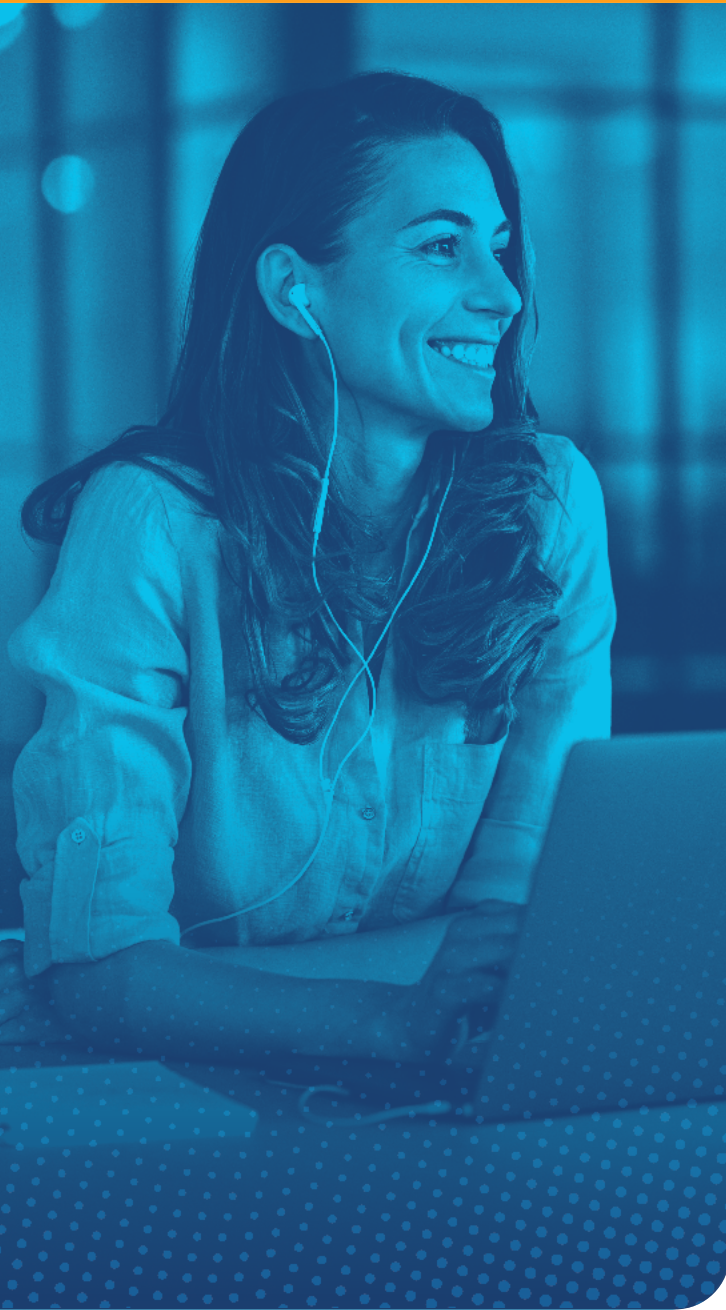
Professional Access	Expert Access	Standard Access
<b>\$1.86*</b> per day/per user	<b>\$2.60*</b> per day/per user	<b>\$1.09*</b> per day/per user
<ul style="list-style-type: none"><li>✓ Training webinars on demand</li><li>✓ Interactive coding scenarios</li><li>✓ Up to 12 BMSC HCS-D CEUs per year</li><li>✓ <i>Diagnosis Coding Pro</i> monthly newsletter articles integrated at the code level</li><li>✓ Searchable archive of <i>Diagnosis Coding Pro</i></li><li>✓ Access to exclusive coding tools &amp; decision trees</li></ul> <p><b>PLUS All Standard Access features:</b></p> <ul style="list-style-type: none"><li>✓ Full ICD-10-CM code set for current and previous code year</li><li>✓ Streamlined keyword search of the Alpha Index, Tables or the Tabular directly</li><li>✓ Customizable tools such as personal notes and bookmarked favorites</li><li>✓ 1,000 exclusive, home health-specific coding &amp; documentation tips</li><li>✓ 200+ exclusive real-world scenarios</li><li>✓ 5,000+ exclusive illustrations and plain-English definitions</li><li>✓ 325+ exclusive, in-depth coding &amp; documentation instructions</li></ul>	<p><b>MOST POPULAR</b></p> <ul style="list-style-type: none"><li>✓ Aggregated OASIS guidance from all the official sources</li><li>✓ Full OASIS-D data set</li><li>✓ 275+ exclusive OASIS and documentation tips</li><li>✓ 625+ exclusive plain-English CMS Q&amp;A summaries</li><li>✓ Searchable archive of the CMS Q&amp;As</li><li>✓ 250+ exclusive real-world OASIS scenarios</li><li>✓ The <i>OASIS &amp; Outcomes Solutions</i> archive of articles &amp; tools integrated at the item level</li></ul> <p><b>PLUS All Standard &amp; Professional Access features:</b></p> <ul style="list-style-type: none"><li>✓ Full ICD-10-CM code set for current and previous code year</li><li>✓ Streamlined keyword search of the Alpha Index, Tables or the Tabular directly</li><li>✓ Customizable tools such as personal notes and bookmarked favorites</li><li>✓ 1,000 exclusive, home health-specific coding &amp; documentation tips</li><li>✓ 200+ exclusive real-world scenarios</li><li>✓ 5,000+ exclusive illustrations and plain-English definitions</li><li>✓ 325+ exclusive, in-depth coding &amp; documentation instructions</li><li>✓ Training webinars on demand</li><li>✓ Interactive coding scenarios</li><li>✓ Up to 12 BMSC HCS-D CEUs per year</li><li>✓ <i>Diagnosis Coding Pro</i> integrated at the code level</li><li>✓ Access to exclusive coding tools &amp; decision trees</li></ul>	<ul style="list-style-type: none"><li>✓ Full ICD-10-CM code set for current and previous code year</li><li>✓ Streamlined keyword search of the Alpha Index, Tables or the Tabular directly</li><li>✓ Customizable tools such as personal notes and bookmarked favorites</li><li>✓ 1,000 exclusive, home health-specific coding &amp; documentation tips</li><li>✓ 200+ exclusive real-world scenarios</li><li>✓ 5,000+ exclusive illustrations and plain-English definitions</li><li>✓ 325+ exclusive, in-depth coding &amp; documentation instructions</li></ul>

\*Pricing for 1 user, discounts beginning at 2 or more users

## In-person, live virtual, and online training for ALL your OASIS and coding needs!

Join us for one or all of our virtual and in-person events

Be sure to visit [events.simplifycompliance.com](https://events.simplifycompliance.com) for the most up-to-date details, agendas, and speakers for all of our upcoming events!



### ON-DEMAND Training

# Ultimate Coding & OASIS Training Series

#### Ultimate Coding & OASIS Training Virtual Series – On-Demand

Master ICD-10 coding and boost your OASIS accuracy with the **Ultimate Training Series**.

There's no question—you need expert training, and you need it now. Whether you're new to coding or OASIS, or you need an update on the latest coding and OASIS changes, the **Ultimate Training Series** has got you covered. Choose the agenda that suits your experience level.

DecisionHealth's **Ultimate Coding & OASIS Training** series provides ICD-10 training and OASIS education at beginner, intermediate and advanced levels. Plus, it's also approved for BMSC and ANCC CEUs!

All of our Ultimate Training classes are available in a convenient online format. Don't risk your agency's revenue and productivity—learn more and purchase today at [decisionhealth.com/2022UTSVirtual](https://decisionhealth.com/2022UTSVirtual).

# IN-PERSON & VIRTUAL Event Line Up

Home health professionals around the country have faced a challenging year but have leaned on each other, and are emerging battle hardened but eager to move forward. DecisionHealth is proud to be stepping forward with you, offering cutting-edge education as we gather the lessons learned over the past year and embrace how our industry is stronger than ever.

## OASIS-E Changes

Virtual Training

**October 6, 2022**

Don't get left behind. Get an introduction and deep dive into the new and changing OASIS-E items and their related guidance, which take effect January 1, 2023. Early prep can keep staff from becoming overwhelmed and improve your outcomes.

Learn more and register at [decisionhealth.com/oasisevirtual](https://decisionhealth.com/oasisevirtual)

## Ultimate OASIS-E

Virtual Training

**November 2–3, 2022**

This training is an OASIS-E item-by-item training covering the entire OASIS-E assessment form, including the new OASIS-E items and coming changes. OASIS accuracy is the key to documentation compliance, positive outcome scores, and full and proper reimbursement.

Learn more and register at [decisionhealth.com/ultimateoasise](https://decisionhealth.com/ultimateoasise)

## PRIVATE DUTY

National Conference & Expo

**October 17–19, 2022**

**Caesars Palace, Las Vegas**

Join us for the largest, national private duty event: DecisionHealth's 25th Annual Private Duty National Conference & Expo. Meet up with hundreds of private duty executives from top-performing agencies and hear real-world, first-hand success stories on how to differentiate your company, create quality standards, manage growth, and capture market share that lasts into the next decade.

This 2½-day conference and expo will cover real-life examples of how private duty home care agencies can recruit, diversity, and grow!

Learn more and register at [decisionhealth.com/2022PrivateDuty](https://decisionhealth.com/2022PrivateDuty)

## homehealth ADMINISTRATOR'S SUMMIT

**May 8–10, 2023**

**Caesars Palace, Las Vegas**

Join us as the nation's thought leaders and agency heads come together to share success stories and strategize for the future. Develop strategies for recruiting and retaining staff and leave with proven tactics on how to partner with new payers and other referral sources to meet the rising demands for home care. Plus, get sales and marketing best practices, strategies and take-home-tools to help your home health agency grow referrals and ultimately improve your bottom line.

More details to come at [decisionhealth.com/2023hhevents](https://decisionhealth.com/2023hhevents)

## homehealth CODING SUMMIT

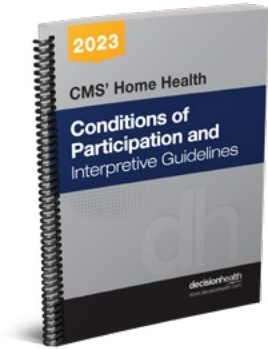
**August 14–16, 2023**

**Phoenix, AZ**

Now in its 20th year, the 2023 Home Health Coding Summit is the can't miss coding event of the year. The 2023 Home Health Coding Summit is your one-stop shop to get intermediate and advanced code training led by the nation's top home health coding and OASIS trainers. Join us and get a first look at the FY2024 code, guideline and OASIS changes! We will set you up with the tools and resources you need to succeed so you can sit for your coding credential, earn CEUs, and advance your career.

More details to come at [decisionhealth.com/2023hhevents](https://decisionhealth.com/2023hhevents)

# Everything you need to ensure your staff meets regulatory requirements and avoids compliance risks



## CMS' Home Health Conditions of Participation and Interpretive Guidelines, 2023

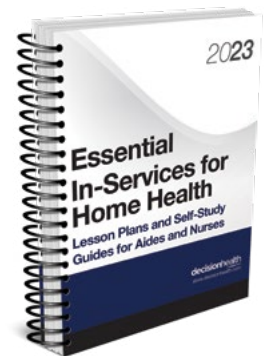
CPARTIG23 | \$99  
2022 ED. AVAIL. NOW | 2023 SHIPS DEC

This book takes the most recent version of CMS' CoPs and the corresponding Interpretive Guidelines (IG) and delivers them in an easy-to-use format to simplify your job. This product provides an **easy-to-read hard-copy reference of CoPs**, and their related IGs and G-tags, for easy quick cross-reference.

## Essential In-Services for Home Health: Lesson Plans and Self-Study Guides for Aides and Nurses, 2023

DHHH50EI23 | \$239  
2022 ED. AVAIL. NOW | 2023 SHIPS DEC

**Updated to include new infection control and COVID-19 in-services**, this training tool offers more home health in-services on more essential topics than any other product on the market, **Essential In-Services** provides everything you need to train your nurses and aides, satisfying CMS' requirement of completing 12 in-service training hours annually.



## The Guide to Delivery of Home-Based Maintenance Therapy

PACGMT2 | \$150 | AVAIL. NOW

Home health agencies, under the Part A component of the benefit, or community-based outpatient therapy providers, under the Part B component of the benefit, can document care delivered correctly and without fear of denial using expert tools and guidance found in the up-to-date **The Guide to Delivery of Home-Based Maintenance Therapy**. This guide contains both regulatory information and analysis as well as hands-on, practical advice for care and documentation of maintenance therapy delivered in a beneficiary's home setting



## The Home Health Guide to PDGM, Third Edition

HHGPDGM3 | \$299  
AVAIL. NOW

Ensure your agency not only survives but thrives in the Patient-Driven Groupings Model (PDGM). This guide takes the mystery out of PDGM by **outlining the proper legal and financial steps to take to adapt — and what actions agencies should avoid**. Additionally, learn how to properly manage costs and improve operational efficiencies while ensuring patients continue to receive high-quality care.



## The Homecare Administrator's Field Guide, Sixth Edition

DHHCAFG6 | \$199  
5TH ED. AVAIL NOW | 6TH SHIPS DEC

This is a must-have resource for home health administrators. Running a home health agency has never been more challenging, as every year brings a new regulation, including **PDGM, CoPs, QAPI requirements, Review Choice Demo, OASIS changes**, and surveyor scrutiny — and that's just the tip of the iceberg.



# Make sure your agency's policies & procedures can stand up to surveyors!

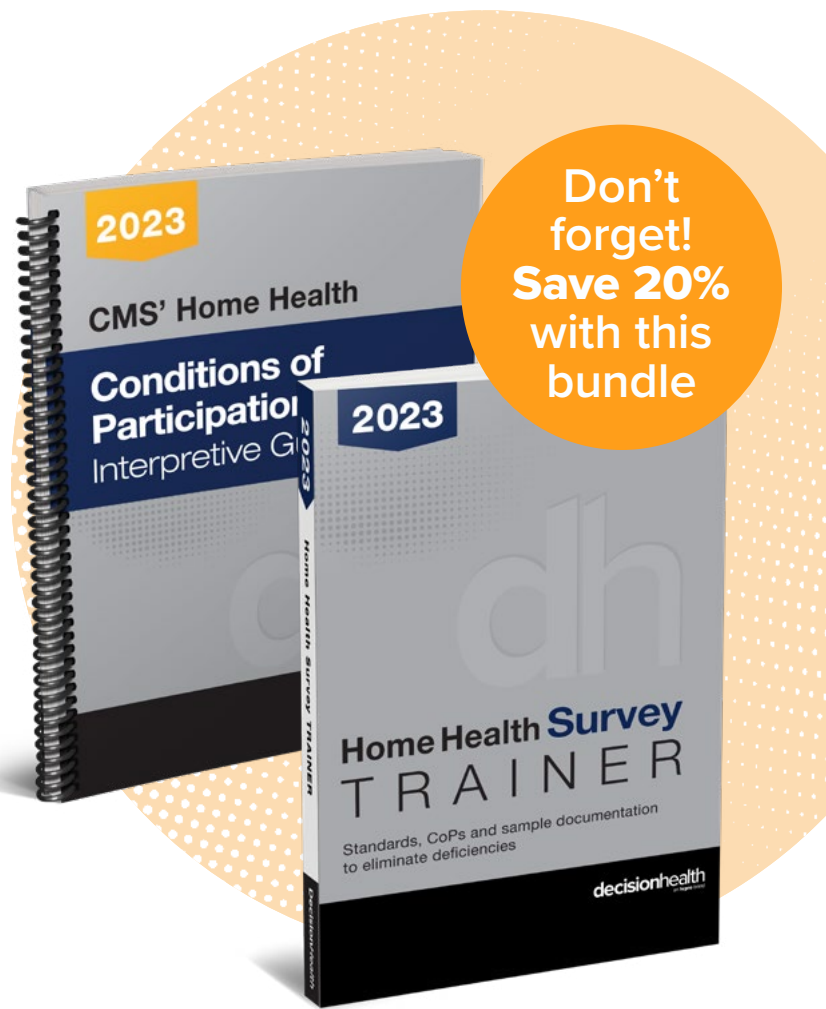
## Homecare Agency Reference Set, 2023

PKARS23 | \$318 | SHIPS DEC

Save 20% when you purchase these two CoP resources together: **The 2023 Home Health Survey Trainer** and **CMS' Home Health Conditions of Participation and Interpretive Guidelines, 2023**

DecisionHealth's Homecare Agency Reference Set, 2023 provides you with the tools your agency needs to plan and implement effective agency procedures to prepare for state surveys and address deficiencies.

**The 2023 Home Health Survey Trainer** will help you delve into the survey process and learn how to prepare, including how to conduct mock surveys and implement compliant processes so you can ultimately avoid hefty CMS penalties at your next survey. **CMS' Home Health Conditions of Participation and Interpretive Guidelines, 2023** provides an easy-to-read hard-copy reference of CoPs, and their related IGs and G-tags, for easy quick cross-reference.



## CoP ToolKit, 2023

DHPABCOPB23 | \$488

2022 ED. AVAIL. NOW | 2023 SHIPS DEC

CMS' Home Health Conditions of Participation (CoPs) require compliance with a raft of standards and interpretive guidelines— does your agency have the right processes and procedures in place to ensure compliance?

DecisionHealth's **CoP ToolKit** provides you with the tools your agency needs to plan and implement effective agency procedures to prepare for state surveys and address deficiencies.



Home of **BMSC** & Caring Professionals

## **Reliable content and training from experts who understand home care**

AHCC (The Association of Home Care Coding & Compliance) is the leading online community for professionals focused on home care coding and OASIS accuracy.

By becoming an AHCC member, you can expect the professional support you need through career development, resources, and connection with other home care professionals so you can share your challenges and successes. Plus, we are the home of BMSC credentials, which can help you prove your expertise and take your career to the next level.

**To learn more about AHCC membership benefits and to become a member, please visit [decisionhealth.com/ahccmembership](https://decisionhealth.com/ahccmembership)**



# Which BMSC Credential is right for you?

## Home Care Coding Specialist – Diagnosis (HCS-D)

Possessed by professionals skilled in classifying medical data from home health patient records

## Home Care Coding Specialist – Hospice (HCS-H)

Earned by professionals skilled in classifying medical data from hospice patient records

## Home Care Clinical Specialist – OASIS (HCS-O)

Held by professionals with expertise in applying clinical assessment findings to Medicare-specific data collection items

Why do home health agencies seek out

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### Helps you stand out

BMSC credential holders demonstrate proficiency in their field and meet the gold standard of knowledge in home care.



### Affirms your expertise

BMSC credential holders understand the nuances of home health or hospice.



### Shows your commitment

Good coders and OASIS data collectors can prevent compliance issues in your agency.

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Avoid heavy traffic and sit out bad weather with our new online proctoring option.

Of course, you can still opt to take your exam at a computer-based testing center. Wherever you decide to take your test, you can count on BMSC’s industry-recognized exams to help you demonstrate your expertise.

**To learn more about this process and to register for the exam, please visit [decisionhealth.com/bmscremote](https://decisionhealth.com/bmscremote)**



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Visit [decisionhealth.com/getcredentialed](https://decisionhealth.com/getcredentialed) for more info on BMSC credentials.

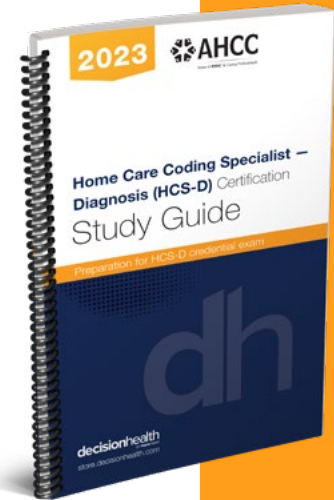
Call 1-855-CALL-DH1 (1-855-225-5341)

# Get ready for your BMSC credential exam!

Get the essential tools – created by the exam writers – to test and prepare yourself for success.

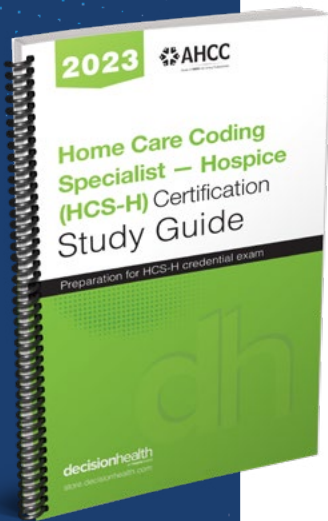
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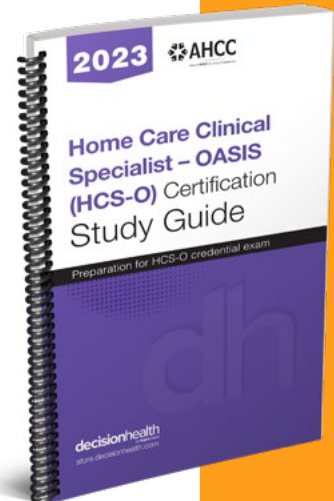
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## Home Care Clinical Specialist – OASIS (HCS-O), 2023

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# Home Health eLearning Library

## The Home Health OASIS Assessment | \$99

The **Home Health OASIS Assessment** is the ideal tool for individual home health clinicians and QI/QA staff and/or clinical and QA leadership to measure OASIS understanding, identify potential skills gaps, pinpoint areas for training opportunities, and monitor progress over time.

**This easy-to-use online assessment includes 120 questions covering key OASIS domains including:**

- ✓ **Clinical record (M0080-M0110)**
- ✓ **Patient history & diagnoses (M1000-M1060)**
- ✓ **Integumentary status (M1306-M1342)**
- ✓ **Elimination status (M1600-M1630)**
- ✓ **ADLs/IADLs (M1800-M1910)**
- ✓ **Medications (M2001 – M2030)**
- ✓ **Prior functioning & Device use (GG0100-GG010)**
- ✓ **Self-care (GG0130)**
- ✓ **Mobility (GG0170)**
- ✓ **Health conditions (J1800, J1900)**

## The Home Health ICD-10-CM Coding Assessment | \$99

The **Home Health ICD-10-CM Coding Assessment** is the ideal tool for individual home health coders and/or coding leadership to identify home health ICD-10-CM coding understanding, identify potential skills gaps, pinpoint areas for training opportunities, and monitor progress over time.

This easy-to-use online assessment includes 50 questions that cover all basic areas of coding skills, including sequencing, verification of codes, ethics, query, how to look up codes, manifestations/multiple codes, combination codes, and more!

This single assessment tool provides home health coders greater insight and direction for future professional development.

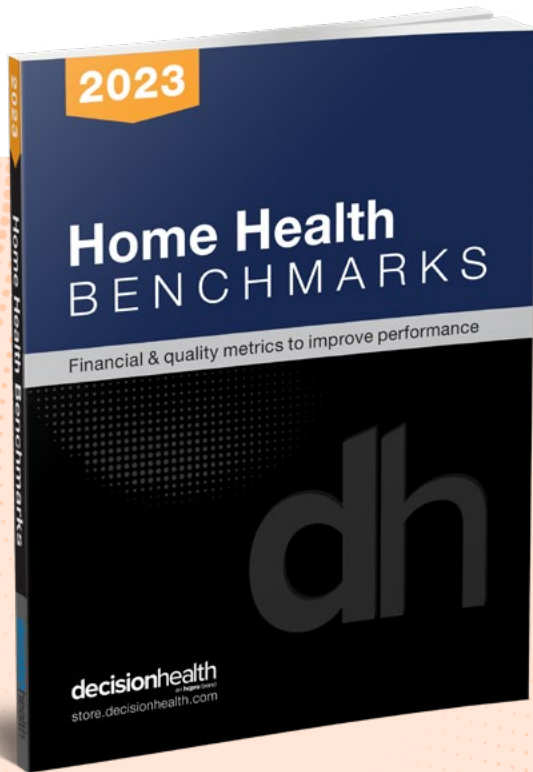
**Coding leadership can use the Coding Assessment in many ways, including:**

- ✓ **Pre-assessment as part of interview process for new hires**
- ✓ **Pre- and post-education assessments to measure learning retention**
- ✓ **Orientation assessment for new hires**
- ✓ **Annual competency assessments and performance reviews**
- ✓ **Benchmark employees throughout the onboarding process**

Please visit [decisionhealth.com/onlineassess](https://decisionhealth.com/onlineassess) to learn more about each of these online tools.

# Avoid PDGM billing errors and benchmark against industry standards!

From measuring against national benchmarks, to implementing best practices to avoid common PDGM billing errors, these resources give you the tools, step-by-step guides, sample forms, worksheets and strategies to ensure your agency meets regulatory requirements.



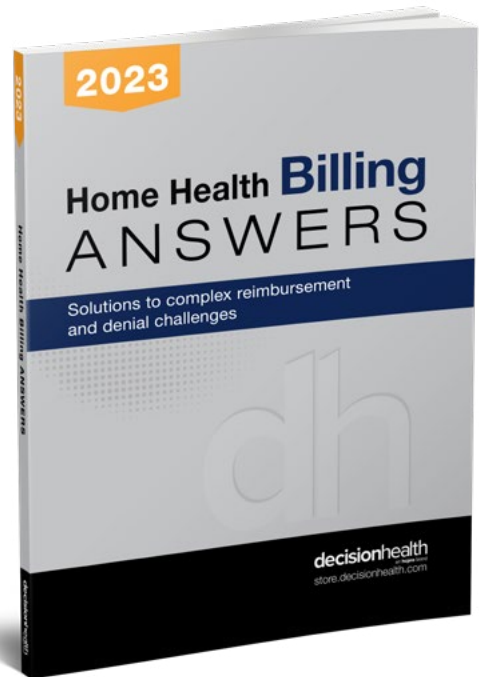
## Home Health Benchmarks, 2023

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More than ever, you need solid data, insightful analysis and easy-to-use tools to plot your agency's course for the years to come. To help you, DecisionHealth presents **Home Health Benchmarks, 2023** with up-to-date data on PDGM, survey targets, infection control standards, quality outcomes, productivity, referrals, patient satisfaction and more.

**NEW for 2023:**  
**PPS proposed rule benchmarks,  
including case-mix and HHRG  
changes and LUPA rates in PDGM**



## Home Health Billing Answers, 2023

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Give your billing and collections staff the information they need to bill correctly on the front end and correct denials before they reach auditors! Written by home health expert Melinda Gaboury, **Home Health Billing Answers**, walks you through every step of the billing process and provides crucial tips for avoiding common billing errors. Plus, it explains in plain-English, the confusing billing jargon and acronyms that can trip billers up.





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## For more information, contact:

NAME: \_\_\_\_\_ TELEPHONE: \_\_\_\_\_ EXT.: \_\_\_\_\_ E-MAIL: \_\_\_\_\_